

RANKED

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Ackue Inc.
Sanford, Fla.
Year Established: 2007
www.ackue.com

Ackue manufactures a variety of green building products that replicate real wood and stone material. Faux Wood Products: wall and ceiling planking, moldings, corbels, brackets, window shutters and beams. Faux Stone Products: wall and ceiling panels, moldings, columns, bases and capitals, crowns, trims, chair rails and medallions. Decorative Door Hardware: old-world, rustic-looking decorative door hardware (clavos, door straps, door pulls and handles, knockers, window shutter dogs and speak-easy grills). Our Fatezzi faux wood garage doors are made from polymers molded to realistically replicate the intricate texture and beauty of natural wood. They are lightweight, easy to install, cost-effective and qualify as a green building product. When installed, they are indistinguishable from products made from real wood. Fatezzi garage doors also help reduce energy cost due to the good insulating properties of the garage door cladding material. Fatezzi faux wood garage doors are virtually maintenance-free, as they are UV-resistant and will not rot, split or crack, even in the toughest weather conditions.



Q: What is the most important aspect of your green philosophy?

A: At Ackue, we are committed to educating and offering home owners, architects, remodelers, designers and home builders a more complete green building package. Often forgotten in green building is the garage door, especially for high-end homes. Our garage doors help reduce environmental impact by using fewer natural wood resources and door replacements over the life of the door versus alternative products. It also lowers homeowner utility costs because of the higher insulating properties our garage door cladding material offers. We are also committed to practicing sustainable manufacturing practices whenever possible at our factory, including using green manufacturing products and waste management.

2

C.H.I. Overhead Doors

Arthur, Ill.
Year Established: 1981
www.chiohd.com

A: In addition to the use of recycled content in the manufacturing process, C.H.I. remains focused on reduced transportation emissions. Most components are purchased locally, or picked up by C.H.I. trucks returning from a delivery. Also, all C.H.I. long-range trucks feature an Auxiliary Power Unit, which drastically cuts the amount of time the truck is running on idle.

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Clopay Building Products

Mason, Ohio
Year Established: 1964
www.clopaydoor.com; www.facebook.com/clopaygaragedoors;
www.twitter.com/clopay

A: Clopay is committed to designing, manufacturing and distributing garage doors that meet stringent criteria for appearance, durability, safety, sustainability and energy efficiency in a way that minimizes our impact on the environment.

Areas we focus on include technology innovation, the use of high-quality, longer-lasting, low-maintenance materials and hardware, use of naturally fallen wood materials or those harvested from sustainable forests, the use of recycled materials in our manufacturing process such as corrugate, recycling of scrap materials, and reduction in packaging and transportation emissions.

We are proactively educating homeowners, builders, remodelers and dealers on how the garage door fits into the conservation value equation by communicating the green qualities that exist in our manufacturing processes and product lines.

Some of the things we are highlighting include our high R-value, polyurethane-insulated commercial and residential doors as it pertains to utility costs and the Energy Tax Credit, WindCode and low-maintenance, energy-efficient doors like the Canyon Ridge Collection and Gallery Ultra-Grain.

4

Raynor

Dixon, Ill.
Year Established: 1944
www.raynor.com

A: Understanding the role we play in protecting the environment as a manufacturer, and as a supplier of consumable products. Homeowners want energy-efficient garage doors that can help reduce their energy expenses and that were manufactured by an environmentally conscious company. We manufacture some of the highest-quality garage doors available, and we do it utilizing recycled steel, aluminum and glass. Our dedication to the use of materials that have the smallest environmental impact possible, combined with our energy conservation efforts in our manufacturing processes, positions Raynor as an industry leader when it comes to environmentally conscious manufacturing. This, combined with garage doors that feature some of the highest R-values in the industry, creates a very compelling story for the environmentally conscious garage door dealer and homeowner.

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The Chamberlain Group

Elmhurst, Ill.
Year Established: 1906
www.liftmaster.com

A: The Chamberlain Group continues to explore and implement green practices within our internal departments, as well as our product development and online tools. For example, we recently launched a new online LiftMaster Co-op Advertising Dashboard program on the dealer extranet, which provides dealers with an easy-to-use solution designed to assist them in better managing their co-op funds and activities. One priority when developing the tool was to offer a feature that encourages participants to submit claims electronically, which alleviates paper waste but also ensures reimbursement happens more quickly. Our solar-powered line of gate operators has also been an environmentally conscious development that we are promoting in the marketplace. Moving forward, we are determined to continue developing reliable and energy-efficient access systems, as well as implement and grow into more green practices as a company and manufacturer.

RANKED

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Erich Industries

Verona, Wis.

Year Established: 1991

www.alliedlines.com

Erich Industries was founded in 1990 by Kenneth Nachreiner as a manufacturer of innovative allied lines for the industrial door and loading dock industries. The company grew at a rapid pace through the 1990s with the introduction of many award-winning products including Guiding Lite Dock Reflectors, MICRODOOR and the SECTION SAVER Door Ratchet. Ken invented most of the products they manufacture, and acquired the intellectual property rights to others. Sales expanded considerably upon introduction of his KNOCK & LOCK Impact Panel, winner of the Plant Engineering Product of the Year Award. Overhead Door Corp. eventually licensed the rights to the KNOCK & LOCK, continuing to manufacture and distribute it to this day. DOOR DYNAMICS, manufacturer since 1979 of the premier Kwik-Op pneumatic industrial swing door opener, was acquired in 2004 from Chase Doors. Another version of the product, AIR FORCE automatic door openers, was also introduced with great success and both boast many prominent Fortune 500 companies as repeat customers. Erich Industries has always been considered an innovative-product company including its early use of the Internet as a key marketing tool beginning in 1994. For example, many of the unique domains including AlliedLines.com, DockSafety.com, and an unmatched portfolio of door related domains such as HighSpeedDoors.com, have helped establish their position as a leader in these market segments. Erich Industries is proud of its exceptional tradition of innovative, award-winning allied line products, continually striving to become the reseller's most respected supplier.



Q: What's your favorite new, innovative product?

A: Erich Industries continues its advancement in innovative products with the introduction of the new technologically advanced Safety Sentry Warning Signal Alarm for loading docks.

2

Clopay Building Products

Mason, Ohio

Year Established: 1964

www.clopaydoor.com; www.facebook.com/clopaygaragedoors; www.twitter.com/clopay

A: The Clopay Canyon Ridge Collection for a variety of reasons. It's constructed from a durable, low-maintenance material that looks like real wood but is made from a composite that arrives pre-finished and ready to install; it's well insulated; and it offers a unique appearance, design flexibility and customization. Dealers and builders named it one of the best new products of the year, and we are looking at opportunities to expand the range of design options and price points offered in that line in 2011.

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Raynor

Dixon, Ill.

Year Established: 1944

www.raynor.com

A: For obvious reasons, our Innovations Series garage doors come to mind. Although the Innovations Series was introduced several years ago, from an innovation standpoint, it still offers features and benefits that are far more innovative than other steel two-sided garage doors currently available in the marketplace. The Raynor Innovations Series is composed of three models, Affina, Centura and Relante. Innovations Series garage doors are made with foam-in-place polyurethane, which uses Raynor's patented urethane application system and gives Innovations Series garage doors some of the best R-values in the industry. Section joints feature the Raynor Finger Protection System, which safeguard against injuries during operation. Mixed panel embossment options allow customers the ability to combine colonial (short) or ranch (long) embossments within a single door. The combination of excellent R-values, safety features such as the Raynor Finger Protection System, and the design versatility of mixed panels makes the Innovations Series one of the most innovative steel two-sided garage door lines in the industry.

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Arrow Tru-Line

Archbold, Ohio

Year Established: 1970

www.arrowtruline.com

A: Breezy Living Screen Solutions — turning garage spaces into new, usable living space simply, practically and affordably.

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Ackue Inc.

Sanford, Fla.

Year Established: 2007

www.ackue.com

A: Our latest product, which will be introduced at the 2011 International Builders' Show in Orlando, is an attractive faux-wood-overlay-on-metal-door-design. This new product allows Ackue to offer all homeowners the curb appeal of a wooden door at a price point that is more affordable for the low- to mid-range housing market.